



Hunting Recruitment

Sales Manager (Oil Service Equipment) Chinese and English – Houston, US

Our oil and gas manufacturing client are looking for a **Sales Manager (Oil Service Equipment) Chinese and English** for the Houston office.

- Growing marketing department and selling product by fostering relationships with new and existing clients
- Development of sales plans
- Maximizing sales opportunities by identifying and solving problems which affect sales or product distribution
- Providing clients with information and in-depth analysis of products
- Analysis of inquiries and bid packages to develop commercial proposals and deliver final quotation
- Receiving, reviewing and acknowledging customer purchase orders and contracts

The successful candidate will possess the following qualifications and behaviors:

- The qualified candidate has engineering or a business degree and with 5+ years of experience in the oil and gas industry.
- Fluent in both Chinese and English is a must
- Must has strong knowledge / experience within Downhole Motor, Land Drilling Rigs, Drilling Jar, Drilling Tool, Coring Tool and Service Equipments.
- Must has 3+ years direct sales experience for Drilling.
- Field experience with drilling and completions is an asset

If you are interested in this position and meet the above criteria, please send your resume in confidence directly to bonnie@huntingrecruitment.com